

Cezar MAROTI

International Recruiter
Rotterdam, the Netherlands
Date of birth: 8th November 1982
<http://nl.linkedin.com/in/cezarmaroti>

e-mail: cezar.maroti@gmail.com ,
cezar.maroti@asaprec.com
mobile: 0031617651891,
0040771486609



Professional profile

Cezar is well prepared to work with people from different cultures. He understands the cultural differences and can facilitate a smooth process for international recruitment. He is specialized in recruiting international candidates for multinational companies mainly in Europe, but also in Middle East and North America.

Career Objective

Cezar's background and interests recommend him for an international recruiter job. From this position he wants to bring an important contribution to the success of a highly regarded organization with international presence. He is especially interested in organizations in the IT&C sector as he believes that information, technology and communication will shape world's future in this century. As another important area that is shaping the present and the future of humanity, the energy industry (oil, gas, renewable) is a second area of interest for Cezar.

PROFESSIONAL EXPERIENCE

International IT and SAP Recruiter at A-SAP International Recruitment Company

Romania, Europe, August 2009 - present

www.asaprec.com

Recruiting for IT positions: SAP, Oracle, .Net, Java, Salesforce.com, Siebel, JD Edwards, PeopleSoft, Hyperion, Business Objects, Cognos, ERP, CRM, BI, etc.

- Specialized high quality recruitment services in the SAP niche
- Recruitment services for other niches in the Business Applications area
- Contract and permanent staffing for multinational organizations mainly in Europe, but also North America and Middle East
- Placed candidates in the SAP, Oracle, Java, .Net areas
- Worked as a third party recruiter

International SAP Recruiter at Eclectic

Breda, the Netherlands, December 2007 – August 2009 (1 year 9 months)

www.eclectic.eu

Eclectic is a highly professional player in the SAP and Microsoft niche with a top quality solution involving recruitment, consulting and interim management. Eclectic's Recruitment team delivers experienced SAP and business consulting professionals to its clients, both specialists and project managers.

- Clients from Netherlands and Germany; placed candidates from: Argentina, Chile, India, Romania, Poland, Spain, UK
- I performed account management activities for several global multinational companies (e.g. Philips, Sara Lee International)
- I've developed an international network of personal contacts in the SAP world with main emphasis on several key regions (CEE, South Europe, Latin America, SE Asia)
- I'm using extensively the professional networking sites (linkedin.com, xing.com, viadeo.com, plaxo.com) as well as other new tools for sourcing passive candidates
- Specialized in approaching SAP specialists from all-over the world, qualifying them and advising them all the way through the recruitment process (including offer and relocation)
- I'm mainly specialized in permanent positions, but I also assist my colleagues from the contracting team on special projects (e.g. contracts in Poland, Indonesia, Romania)

Recruitment Consultant at Catalyst Solutions

Bucharest, Romania, February 2006 – November 2007 (1 year 10 months)

www.catalyst.ro | www.hipo.ro

Catalyst Solutions was a start-up company specialized in Recruitment and Employer Branding Solutions. The company is better known for the career fair "Angajatori de TOP", the largest in Romania. Most of the recruitment clients that we worked with were multinational companies.

- I was involved in recruiting for different positions, with main emphasis on technical positions (SAP, Oracle, .Net, Java)
- Recruitment of SAP Consultants and Business Analysts for BearingPoint and IBM
- We organized the recruitment for the Management Trainee Program for IKEA (advertising, application management, online tests, interviews, assessment center)
- I developed and used innovative sourcing methods for difficult positions
- Involved in preparing and organizing the biggest career fair in Romania with more than 100 companies and about 15.000 young professionals participating

National Vice-President at AIESEC Romania

Bucharest, Romania, January 2005 – February 2006 (1 year 2 months)

www.aiesec.org/romania

AIESEC is the world's largest student organization. AIESEC has over 30.000 members and every year enables almost 5000 students and recent graduates the opportunity to live and work in another country.

- Part of a 7 people team managing a organization with 1500 members, involved in the decision making process on all areas, designing long term strategies

- AIESEC Romania was recognized as the best performing AIESEC country in the network (out of almost 100 countries in the world)
- Conference manager, trainer and facilitator at national and international conferences
- Coordinated 3 national recruitment projects with almost 1000 people recruited in total
- We placed almost 200 young people (5% of global results) on international internships in Germany, France, US, India, Russia, and other countries
- Increased the results of my department at national level by more than 50% in one year

Marketing and Pre-sales Analyst at Megatrend

Budapest, Hungary, July 2004 – January 2005 (7 months)

www.megatrend.hu

Megatrend is one of the largest companies in the ERP sector in Eastern Europe. Several important national and international companies in the region use Megatrend's ERP Solution - Infosys. With the HQ in Budapest, Hungary, Megatrend is also present in Romania, Serbia, Ukraine and Slovak Republic.

- Marketing research concerning the use of ERP systems in Romanian companies
- Involved in designing the marketing and selling strategy for Romanian market
- Account management for Romanian companies
- Organized 4 PR events for specific industry sectors

Local Vice-President at AIESEC Iasi

Iasi, Romania, March 2002 – April 2004 (2 years)

www.aieseciiasi.ro

AIESEC is the world's largest student organization. AIESEC has over 30.000 members and every year enables almost 5000 students and recent graduates the opportunity to live and work in another country

- Part of a 7 people team managing an organization with 70 members at local level
- AIESEC Iasi was recognized as the best performing local committee in AIESEC Romania network (from 12 local committees in the best universities in Romania)
- Recruited, prepared and placed Romanian young professionals in foreign companies on 4 continents (ex. MasterCard, SAP, PwC, ABB, HP)
- Increased the results of my department almost 10 times in 2 years

Temporary projects

- Collaboration with different companies for trainings and team buildings
- Consulting project on reorganizing a company with 70 employees
- Student internships on human resources, international trade and marketing

Education

2007 – on going “Al. I. Cuza” University – Iasi

- Master studies at the Faculty of Economics and Business Administration
- Studies have been interrupted because of the relocation to the Netherlands

2001 - 2005 “Al. I. Cuza” University – Iasi

- Graduate of Faculty of Economics and Business Administration
- Diploma work: “Cultural influences on Human Resource Management”

1997 - 2001 “Don Orione” High school – Oradea

- Degree in Computer Science – Graduation Exam (Baccalaureate): 9.51 (out of 10)

International Conferences

- AIESEC International Congress 2005, Agra, India (1000 delegates, 90 countries)
- AIESEC International Congress 2003, Belgrade, Serbia (800 delegates, 85 countries)

Languages

Romanian	Mother tongue
English	Fluent, professional (worked for 3 years in the Netherlands and 7 years international context)
French	Intermediate (studied 10 years in school, not used at professional level)
Spanish, Italian	Basic (on-going self study)
Hungarian, Dutch	Basic (lived in Hungary and the Netherlands)

I worked with professionals with very different cultural backgrounds (e.g. Latin, CEE, Middle East, Anglo-Saxon, Germanic, Asian)

Interests

Meeting people from different cultures, international traveling
IT&C and Hi-tech, Social Networks and web 2.0
Sports: Basketball, F1, Rugby