

Cezar MAROTI

International Recruiter

Rotterdam, the Netherlands

Date of birth: 8th November 1982

e-mail: cezar.maroti@asaprec.com

mobile: 0031617651891

<http://nl.linkedin.com/in/cezarmaroti>



Professional profile

Cezar is well prepared to work with people from different cultures. He understands the cultural differences and can facilitate a smooth process for international recruitment. He is specialized in recruiting international candidates for multinational companies mainly in Europe, but also in Middle East and North America.

Career Objective

Cezar's background and interests recommend him for an international freelance recruiter job. From this position he wants to bring an important contribution to the success of a highly regarded organization with international presence. He is especially interested in organizations in the IT&C and Energy sectors as he believes that energy and information will shape our world's future in this century.

PROFESSIONAL EXPERIENCE

International IT and SAP Recruiter at A-SAP International Recruitment

International: September 2009 - present (3 years)

www.asaprec.com - I am the owner of A-SAP, a company that specializes in international recruitment

- Interim Recruiter assignments for international clients in Europe
- Recruiting for diverse sectors, mainly IT and engineering, but also sales, finance, etc.
- Contract and permanent staffing for organizations mainly in Europe, but also North America and MENA
- Hiring and coaching new Recruiters in the team

Interim Contract – International SAP Recruiter at SR72 Ltd

International: June 2012 - present (3 months)

www.sr72.co.uk - SR72 is a UK based international Recruitment company with a focus on IT and SAP.

- Staffing for SAP projects in EMEA
- Sourcing and negotiating with the SAP Contractors
- Working closely with the in-house recruitment team at the client's site

Interim Contract - EMEA Recruitment Manager at Progress Software (Claddagh Resources)

Rotterdam, The Netherlands: November 2011 - February 2012 (4 months)

www.progress.com - Progress is an American Software company that sells business applications: SOA, RPM, BPM, CEP, BTA.

- Recruitment for sales, presales and technical positions
- Responsible for nearly all the recruitment in EMEA (focus on UK, Benelux, Germany, France, Italy, Spain)
- Working with the HR department and with the hiring managers to improve the recruitment processes
- Involved in all stages of the recruitment process, from defining the job req to offer negotiation
- Managing a team of off-site recruiters and also the relationship with the other recruitment agencies

International SAP Recruiter at Eclectic

Breda, the Netherlands: December 2007 - September 2009 (1 year 10 months)

www.eclectic.eu - Eclectic is a highly professional player in the SAP and Microsoft niche.

- Worked with clients and candidates from all-over the world
- Account management for large organizations
- Developed an international network of personal contacts in the SAP world
- Using extensively professional networking sites and other new tools for sourcing passive candidates
- Specialized in approaching SAP specialists from all-over the world, qualifying them and advising them all the way through the recruitment process (including offer and relocation)

Recruitment Consultant at Catalyst Solutions

Bucharest, Romania: February 2006 – November 2007 (1 year 10 months)

www.hipo.ro - Catalyst was a start-up company specialized in Recruitment and Employer Branding Solutions.

- Recruiting for different positions, with main emphasis on technical positions (SAP, Oracle, .Net, Java)
- Organized Management Trainee Programs (advertising, application management, online tests, interviews, assessment center)
- Developed and used innovative sourcing methods for difficult positions
- Preparing and organizing the biggest career fair in Romania with more than 100 companies and about 15.000 young professionals participating

National Vice-President at AIESEC Romania

Bucharest, Romania: January 2005 – February 2006 (1 year 2 months)

www.aiesec.org/romania - AIESEC is the world's largest student organization.

- Part of a 7 people team managing an organization with 1500 members, involved in the decision making process on all areas, designing long term strategies
- Romania was recognized as the best performing AIESEC country in the world
- Conference manager, trainer and facilitator at national and international conferences
- Coordinated 3 national recruitment projects with almost 1000 people recruited in total

Marketing and Sales Analyst at Megatrend

Budapest, Hungary: July 2004 – January 2005 (7 months)

www.megatrend.hu - Megatrend is one of the largest companies in the ERP sector in Eastern Europe.

- Marketing research concerning the use of ERP systems in Romanian companies
- Involved in designing the marketing and selling strategy for Romanian market
- Account management for Romanian companies
- Organized PR events for specific industry sectors

Local Vice-President at AIESEC Iasi

Iasi, Romania: March 2002 – April 2004 (2 years)

www.aieseciasi.ro

- Part of a 7 people team managing an organization with 70 members at local level
- AIESEC Iasi was recognized as the best performing local committee in AIESEC Romania network
- Increased the results of my department almost 10 times in 2 years

Education

2001 - 2005 "Al. I. Cuza" University – Iasi

- Graduate of Faculty of Economics and Business Administration
- Diploma work: "International cultural influences on Human Resource Management"

1997 - 2001 "Don Orione" High school – Oradea

- Computer Science – Graduation Exam (Baccalaureate): 9.51 (out of 10)

Languages

Romanian	Native language
English	Fluent, professional (worked for 4 years in the Netherlands and 7 years international context)
French	Intermediate (studied 10 years in school, not used at professional level)
Spanish, Italian	Basic (on-going self study)
Hungarian, Dutch	Basic (lived in Hungary and in the Netherlands)

I worked with professionals with very different cultural backgrounds (e.g. Latin, CEE, Middle East, Anglo-Saxon, Germanic, Asian)

Interests

Meeting people from different cultures, international traveling
IT&C and Hi-tech, Social Networks and web 2.0
Sports: Basketball, Tennis, F1, Rugby